

June 9, 2015

**CONTRACT NOS. 4400006551, 4400006552 AND 4400006553
RETAINER CONTRACT FOR COMPREHENSIVE STRATEGIC ADVISORY
SERVICES RELATED TO LOUISIANA TRANSPORTATION AUTHORITY (LTA)
PARTICIPATION IN PUBLIC-PRIVATE PARTNERSHIPS (PPP)
STATEWIDE**

Questions & Answers:

Q1. If selected for one of these contracts, will the team be prohibited from involvement as part of a proposer team on any P3 for which we are not advising LADOTD?

A1. The reason we will have multiple contracts is in case that consultant is on a proposer team we can use one of the other retainers to review the proposal.

Q2. The advertisement for Engineering and Related Services contains references to financial evaluations of PPP proposals. Is the consultant expected to demonstrate expertise and experience with financial evaluations and working with financial advisors or is the consultant expected to have a registered financial PPP firm as part of the team to lead the financial evaluation of a PPP procurement?

A2. Either

Q3. Does DOTD intend to separately contract with a specialized and registered PPP financial consultant outside of this advertisement (similar to a separate legal advisor) to lead the financial aspects of a PPP?

A3. The bonding capacity will be separate contract.

Q4. What is DOTD's definition of "PPP" as it relates to 5 years of PPP experience? Does DOTD view PPP as just Design-Build-Finance-Operate-Maintain and/or Design-Build-Finance?

A4. DBFOM, DBF, or other combinations of responsibilities could conceivably be proposed in an unsolicited PPP or sought through a solicited PPP, and so experience with any form of transportation PPP would be relevant experience for this consultant. The quality of a particular consultant's experience will be reviewed in the course of the selection process, based on that consultant's proposal.

Q5. Currently, we are considering bidding on this RFP as a sub-contractor to provide advisory services relating only to the **financial advisory scope of work**. The instructions for DOTD Form 24-102 state that "Firms conducting business with DOTD must have DOT audited overhead rates." As standard practice, financial advisory firms do not use hourly rates derived directly from direct labor, overhead and fixed fee. As such, we typically bill using fully-loaded hourly rates. Would the requirement to use DOTD audited overhead rates apply to the financial advisory scope of work for this RFP or would it be permissible for financial advisory subcontractors to provide their portion of pricing in fully-loaded hourly rates?

A5. It would be permissible for financial advisory sub-consultants to provide their portion of pricing in fully-loaded hourly rates. The proposed rates can be negotiated and/or approved with proper documentation.